



Practices of Listening in Doing Options Analysis John Forester, Cornell University

In settings of uncertainty and ambiguity, inequality and conflict, planners must be context-responsive and improvise. As vesterday's routines fail to satisfy tomorrow's demands, few prescriptive rules dictate practitioners' actions. Four cases show how planners can improvise "options analysis" by integrating moves of diagnosing value, leveraging expertise, and negotiating outcomes. Practitioners perform options analysis with stakeholders by deliberatively asking and answering distinct but related questions of what matters, what's known, what they can do together. Options analysis specifies, deepens, and extends communicative and critical pragmatic planning theories, raising new research questions.

10.00-12.00

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